

DEVELOPMENT COMMITTEE MEETING MINUTES

Florida A&M University Foundation Board of Directors

Thursday, October 15, 2020 | 2:30 p.m. – 5 pm.

Teleconference

Committee Members Present

Dir. Lisa LaBoo, *Chair*
Dir. John Crossman, *Vice Chair*
Dir. Gregory Clark
Dir. Hosetta Coleman
Dir. Shawnta Friday-Stroud

Dir. Maurice Gilbert
Dir. Carmen Cummings Martin
Dir. Pia Woodley

Committee Members Not Present

Dir. Elaine Armster
Dir. Alfreda Blackshear
Dir. Marcellia Freeman
Dir. Clifton Goins, IV
Dir. Laurence Humphries

Dir. Thomas Jones, Jr
Dir. Akunna Olumba
Dir. T.J. Rose
Dir. G. Scott Uzzell
Dir. Tirrell Whittley

Guests Present

Dir. William Bryant
Dir. Monica Williams Harris
Mr. David Self, *Associate Gen. Counsel, FAMU*
David King, Alexander Haas
Arthur Criscillis, Alexander Haas
David Shufflebarger, Alexander Haas
Nancy Peterman, Alexander Haas

Robert Sweeney, Sweeney Philanthropy
Tiffany Williams, TJ Marie
Paige Asuma, TJ Marie

Staff Present

Ms. Christina Compere
Mrs. Quiana Cunningham-Lowe
Ms. Juanita Johnson
Ms. Kimberly Hankerson
Mrs. Audrey Simmons Smith

Mr. Eric Swanigan
Mrs. Brandi Tatum-Fedrick
Mrs. Sabrina Thompson
Mrs. Gena Palmberg
Ms. Angie Wiggins

I. Call to Order & Roll Call

The meeting was called to order at 2:30 p.m. by Chair Lisa LaBoo. Ms. Angie Wiggins offered the roll call and determined a quorum was not present. It was established that a quorum would not be needed since no voting will take place. At 2:38 p.m., Vice Chair LaBoo declared a recess until 2:45 p.m. The meeting resumed at 2:45 p.m. with the start of the first interview with Alexander Haas.

II. Conflict of Interest Disclosure

Chair LaBoo requested that Committee members disclose any conflict of interest with items on the agenda; none were disclosed.

III. Opening Remarks

Chair LaBoo shared that the meeting would consist of three separate interviews for 30 minutes each (Alexander Haas, Sweeney Philanthropy, and TJ Marie), with the same standard questions. The questions are listed below.

Question 1.

Please provide one example of a case that you have worked on regarding a Florida University Foundation where you helped to implement new strategies to improve and streamline how they run and operate their Foundation and it had a major or positive improvement in overall operations for the Foundation.

Question 2.

Have you had experience with structuring boards in Florida specific to the laws that govern Florida Higher Education Boards?

Question 3.

From the research that you have completed thus far regarding the FAMU Foundation, what are the greatest areas of opportunity to increase the effectiveness, efficiency, and overall improvement of our board?

Question 4.

Please share a situation where things did not work out as planned with a foundation you worked with and why?

Question 5.

There are bids (work) that you have probably passed on for a variety of reasons, that said, what attracted you to this bid? Why would you like to work with FAMU?

Final Question.

You provided an excellent proposal and excellent responses today; however, there were items included, which would be beneficial to us, but now included in the Scope of Work, specifically fundraising. We would like to focus on the Foundation and the full scope of how we operate our board. With that being said, our budget is \$25,000, would you be interested in revisiting your proposal to us to focus on our primary needs?

Interviews

The Committee interviewed the three company representatives and asked them if they were interested in revamping their proposals to fit within the \$25,000 budget. Each company said yes and were given an October 29, 2020 deadline for resubmission.

IV. New Business

No new business.

V. Adjournment

The meeting was adjourned at 5 p.m. by Chair Lisa LaBoo.

VI. Minutes Submitted By

Ms. Kimberly Hankerson